

Thursday **24.10.2013**
10:00 - 18:00 hours/Ktima Pentelikon



**Leadership
Seminars**
by SARGIA Partners

Your **VISION QUEST**

See the change you want to be in the world... **now!**

Hendre Coetzee, the World Teacher of Master Coaches will guide you to design your concrete personal map for drafting your vision and achieving your goals.

Join us and you will unlock clarity, develop the skills needed and design a written plan to lead you on this journey.

“ *Just learning something won't change your world.
Change who you are with.
Change what you do today.
Redesign your context!* ”



-20%
early bird!

discount for registration
until August 30

Register now!



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About the Seminar

- Do you actually live the life you would like to be living?
- Do you still cling to what you “know”?
- Do you know what you want to create of yourself and the world around you?

Only about **5%** of the population actually takes the time to write down their vision statement. Maybe that explains why so few people are actually living the life they would like to be living. According to this statistic, if you take time to write down your goals, you will be **95%** ahead of everyone else in the game. Wouldn't you agree those are pretty good odds? The **VISION-Quest** workshop is an opportunity to do just that.

Utilize a powerful “neuroscience based” proven process to design and map out your near-term and long-term game plan. **Hendre Coetzee**, a World's Master Coach will guide you to design your concrete personal map for drafting your VISION and achieving your goals.



The Gains

Your VISION

Quantify

Find clarity and purpose by quantifying near-term goals and achievable actions that will produce rapid results.

Uncover

Uncover the hidden motivators, obstacles, and personal ways of relating to others that can undermine your progress.

Explore

Discover resources, advantages, and ways of relating to others that empower you towards success.

Sequence

Bring logic, order, and flow to your plan that leverage your strengths, insights and your resources like never before.

Tackle

Bring your plan to life and invite others into your vision!

The Seminar

- This seminar is designed for forward thinking **business people at all organizational levels**
- Simultaneous translation (English-Greek) will be provided

About the speaker

Hendre Coetzee is a Global Executive Coach and Founder of the Center for Advanced Coaching (CAC), USA.

The **Center for Advanced Coaching** offers the very best advanced coaching tools to people developers globally, offerings include learning experiences on **Advanced Sales Coaching Mastery** and the **Neuroscience of Change and Transformation**.

He is the author of the **90-Day Turn System** a Customizable Coaching Program Suite. This coaching structure has been used by **Fortune 500 companies** and dedicated consulting services firms to create a custom in-house coaching processes for Sales, Engineering, IT and HR teams.

Hendre launched a new program called **Kings and KingMakers™** this year which invites executives to explore their leadership style and life/career stage, generate refocused vision, acquire different skills and produce meaningful and purposeful outcomes.

He has over 20 years of experience within the corporate domain, realms of social justice, non-profit and relief and development work across the globe. He has worked with Boards, Executive Management and Sales Teams in over 50 countries. Hendre's experience varies from working as a facilitator for the integration between black and white youth in post-Apartheid South Africa, to negotiating mergers for large financial institutions, to developing performance- training modules for High Performing Traders on the NYSE and NASDAQ.

His clients have included Microchip Technologies, API, Disney, ESPN, Estée Lauder, Revlon, New York Life, FedEx, World Vision and Compassion International.



www.advancedcoaching.com



Agenda

10:00 – 10:30

REGISTRATION

10:30 – 11:30



INTRODUCTION BY THE MODERATOR

Georgia Kartsanis
CEO SARGIA Partners



YOUR VISION QUEST-SURVEY RESULTS by

Titos Simitzis
Managing Director
ALTERNATIVE Research Solutions

*Your
VISION QUEST
SURVEY*



11:30 – 13:30

UNCOVERING YOUR VISION

**Your VISION wants to be revealed.
What are the keys to unlocking your VISION?**

Vision is not a mere idea or interest, it is the driving force from which you embark on a transformational journey.

Where and when is VISION birthed?

We will explore these questions and take a look at the vision that drove great leaders to explore, discover, create, build, establish, reform and multiply. We will explore the impact of VISION in both corporate and personal realms.



During this segment
we will start designing
your **Vision Map**

13:30 – 14:30

LUNCH BREAK

14:30-16:00

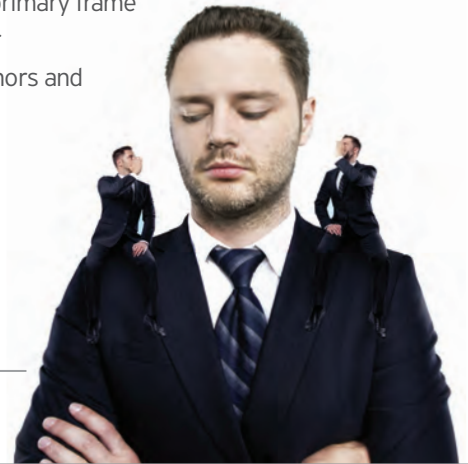
VISION vs VISIONARY THE NEUROSCIENCE OF COMMITMENT

Many people can generate good ideas or even great possibility, but when does it become a VISION?

Many times we are captured by the daily tasks of responsibility or the burden of current and past commitments. Other times we create so many options that we choose none. This section will explore how we unlock ourselves from being overwhelmed by either scenario and how we forge a clear path of action to drive our behavior from our VISION. A new neurological pathway that becomes the primary frame for our VISION is usually birthed from an anchor experience – we will explore existing neuro-anchors and create an opportunity to reframe your VISION.



During this segment we will **uncover polarizing frames** that have kept you from pursuing your vision



16:00 – 16:30

COFFEE BREAK

16:30 – 18:00

BREAKING THROUGH THE STRONGHOLDS THAT SABOTAGE VISION

Adversity is both the birthplace and also testing ground for true VISION.

Leading with vision when others around you are focused in pressing present need requires both resolve and serious strategy. Most often leaders with vision can share the dream but are not very good at creating both strategic and tactical plans for executing on that vision. In times of significant stress developing a deliberate sequence for action is the key to realizing your VISION.

We will explore enrollment, alignment and empowerment as keys to engaging others in sequenced process to make the VISION reality.



During this segment we will map out resources and details and then **create a sequenced action plan** to drive the near-term results in your vision.

